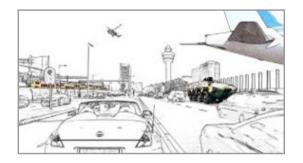


Driving cost down in train refurbishment projects

Jan Verbeek Senior Consultant & Partner Railway Interiors Expo Amsterdam RAI, Thursday November 6th











Agenda

Current situation in the refurbishment market

Refurbishment cost drivers

- Modularity and interface improvements
- Implement aerospace & automotive best practices
- Develop competences





Situation in the refurbishment market

•Train bodies and bogies have a much longer economic life than the interior and related systems

•Train operating companies want to upgrade services, thus rolling stock interiors

- Trains up for refurbishment are commonly 15 to 20 years old

 Refurbishment is a viable option if 15-20 years of additional life can be added at a competitive price





Refurbishment cost drivers

- Non-modular design of trains requiring refurbishment
 - Complicated, non standard interfaces
 - Configuration Control lost over the years
- Inaccuracy of interfaces / no interchangeability
 - Unknown and wide variation in dimensions
 - Repairs of structural damage
- Large number of variants within train families
 - 1st/2nd class
 - Different lay outs
- Limited number trains allowed by TOC's to be 'withdrawn from service'
- MRO companies are mainly focused on maintenance and repair and not creating a new product





Current situation in the refurbishment market

Refurbishment cost drivers

- Modularity and interface improvements
- Implement aerospace & automotive best practices
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Modularity and interface improvements

- Modular design (tube in tube)
 - Modules built by suppliers / at other sites
 - Standard mounting of panels and racks
 - Integrated system installation instead of loose parts and components
- Improvement of interfaces
 - Robust design
 - Variation management







Example: Tube in tube

The objective of the tube in tube concept is:

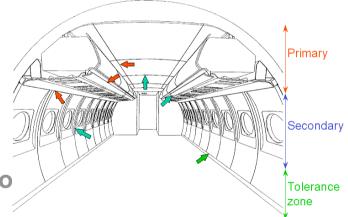
To limit influence of adjacent systems on the interior system

Efficient & effective interface-management

- Combine functions at interfaces
 - Limit system interfaces
 - Limit manufacturing logistical interfaces
 - Clear authorisation & responsibilities

Characteristics

- Reduce trim and adjust to fit effort to zero
- Design for assembly
- Maximise parallel working
- Integrate functions on interface
- Minimise parts count, maximise repeatability

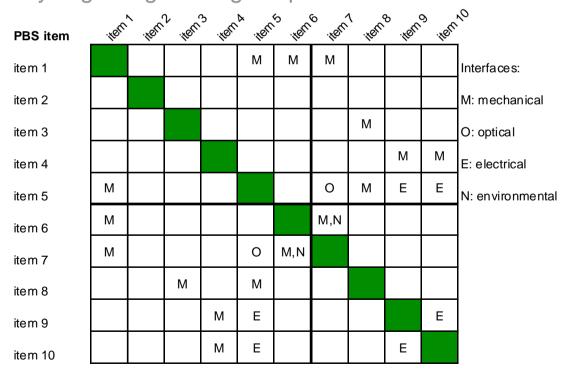




Example: Interface management

Interface management with N²-diagram

- Identify and structure all interfaces
 - Smart clustering to reduce complexity
 - Supports clear requirements allocation
 - Analysing design change impact







Current situation in the refurbishment market

Refurbishment cost drivers

- Modularity and interface improvements
- Adopt aerospace & automotive best practices
- Develop competences





Aerospace & automotive best practices

Aerospace and automotive based production processes

- Line production & takt time
- Learning curve management



Example: Line production

Line production to:

- Enhance visibility of problems in the line
- Reduce tooling cost
- Simplify the logistical process
- Keep pressure on the project





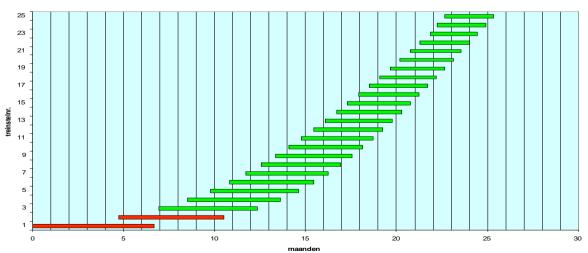
Line production volume determines takt time:

- Takt time equals frequency of delivery to customer
- Number of stations is determined by the amount of work



Typical learning curve contribution:

- Materials on time 35%
- Shop floor workers learning 25%
- Technical improvements 20%
- Management 10%
- Planning/line loading 10%



Afleverschema serie-aanloop (eerste 25 treinstellen)



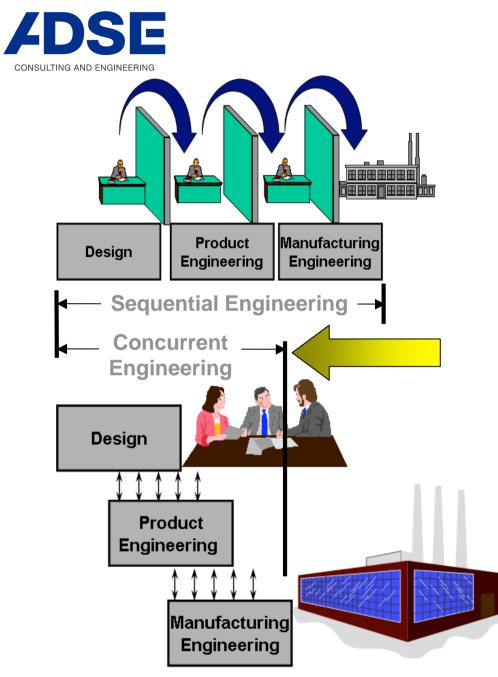


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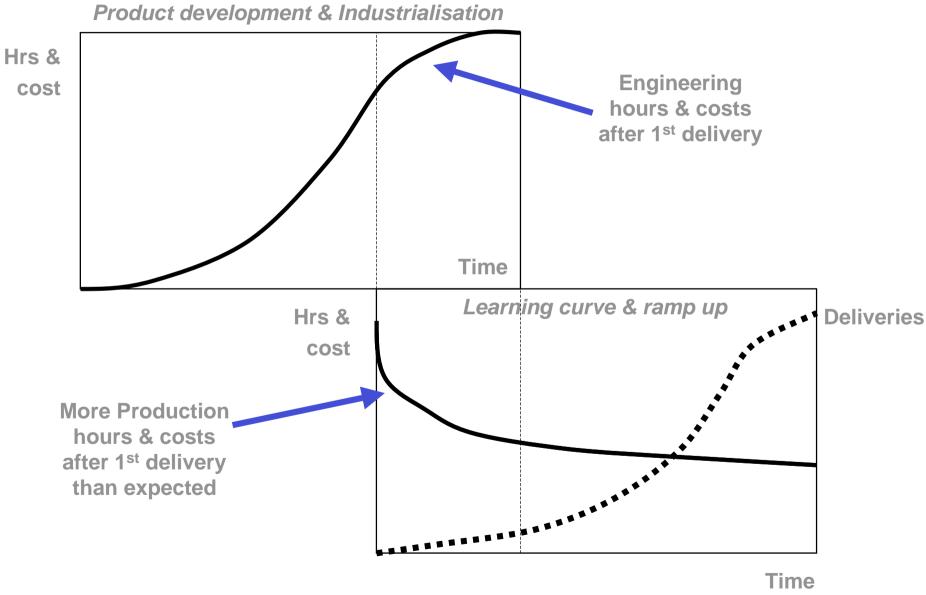
Build competences

Concurrent engineering:

- Multidisciplinary approach
 - Integrated Product Team (IPT)
 - Tight links with Project Management
- Shortening lead times/reducing cost
- Basis for Design for Manufacturing & Assembly

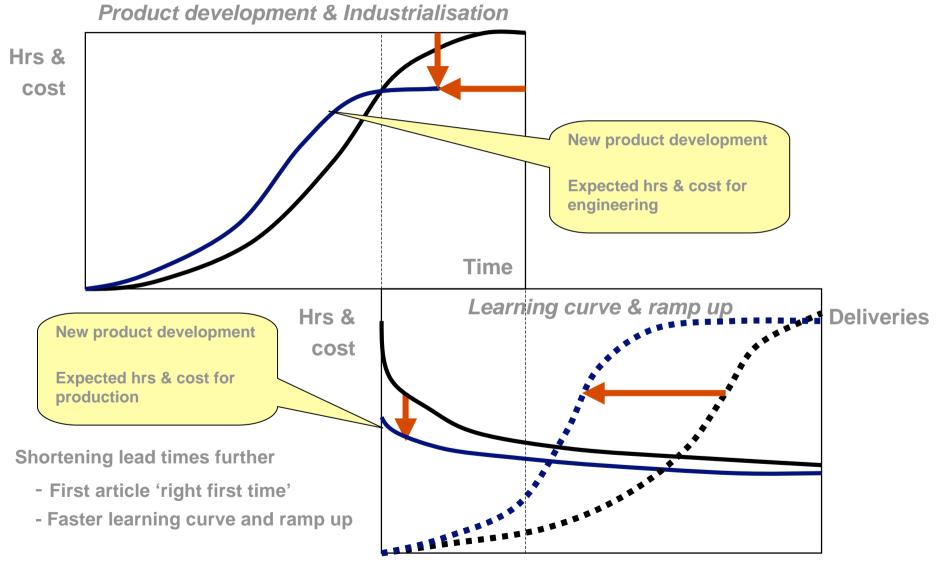


Concurrent engineering





Concurrent engineering



Time



Build competences

- Improve the production planning and the production management:
 - Lean manufacturing
 - Direct supply
 - In process control (EN/AS9100 rather than ISO9000)
 - Continuous improvement program (quality, cost, lead times)

Improve supplier management

- Supplier Quality Assurance (SQA) based on
 - upfront capability assessments,
 - monitoring through audits/visits,
 - co-development in partnership
- Call for and support supplier development
 - Flow down of measures given above